



2 quarter 2017

19 July 2017

Bonheur ASA Group - Highlights 2Q 2017

- Operating revenues were NOK 2 036 million (NOK 3 151 million) (2Q 16 in brackets)
- Operating result before depreciation (EBITDA) was NOK 695 million (NOK 1 379 million)
- Year on year EBITDA improvement of NOK 254 million, apart from Offshore drilling
- Impairment within Offshore drilling NOK 635 million (NOK 1 321 million)
- Net result NOK - 812 million (NOK -1 012 million)


Offshore drilling



51.9% Fred. Olsen Energy ASA

- EBITDA NOK 240 mill. (NOK 1 178 mill.)
- Impairment of NOK 635 mill.
- Bolette Dolphin- termination for convenience by Anadarko, against a fee of USD 96 mill.
- Bideford Dolphin – 100 day optional well exercised by Statoil
- Borgsten Dolphin to be decommissioned

Renewable energy



100% Fred. Olsen Renewables AS

- EBITDA NOK 164 mill. (NOK 84 mill.)
- Like-for-like generation 33% higher
- Compensation for curtailment NOK 26 million


Shipping/Offshore wind



100% Fred. Olsen Ocean Ltd.

- EBITDA NOK 140 mill. (NOK 5 mill.)
- Utilization for installation vessels 100% (36 %)
- Contract pipeline into year end 2019 covered by 41% firm contracts

Cruise



100% Fred. Olsen Cruise Lines Ltd.

- EBITDA NOK 139 mill. (NOK 102 mill.)
- 11% weakening of GBP/USD
- Net ticket income per diems up 22.5%

Bonheur ASA Group - Consolidated summary

(NOK million)	2Q 17	2Q 16	Change in NOK
Revenues	2 036	3 151	-1 115
EBITDA	695	1 379	-684
Depreciation	-713	-882	169
Impairment	-635	-1 321	686
EBIT	-652	-824	172
Net finance and result from associates	-65	-11	-54
EBT	-717	-835	118
Net result	-812	-1 012	200
Shareholders of the parent company *)	-325	-493	168
<i>Earnings per share (NOK)</i>	-7.6	-11.8	4.2
<i>Net interest bearing debt (NIBD)</i>	6 636	10 590	-3 954
<i>Equity ratio</i>	39 %	38 %	

*) The non-controlling interests mainly consist of 47.74% of Fred.Olsen Energy ASA, 44.06% of NHST Media Group AS and 49% in Fred. Olsen Wind Limited (UK).

Bonheur ASA Group - Segment analysis – Revenues

(NOK million)	2Q 17	2Q 16	Change	FX effect
Offshore drilling	466	1 810	-1 343	13
Renewable energy	253	171	82	-21
Shipping/Offshore wind	401	241	160	1
Cruise	574	550	24	-57
Other	342	379	-37	
Total Revenues	2 036	3 151	-1 115	-64
NOK / GBP (average)	10.89	11.86	-8 %	
GBP / USD (average)	1.28	1.44	-11 %	

Bonheur ASA Group - Segment analysis - EBITDA

(NOK million)	2Q 17	2Q 16	Change	FX effect
Offshore drilling	240	1 178	-938	6
Renewable energy	164	84	80	-14
Shipping/Offshore wind	140	5	135	0
Cruise	139	102	37	-14 *)
Other	12	10	2	-
Total EBITDA	695	1 379	-684	-22

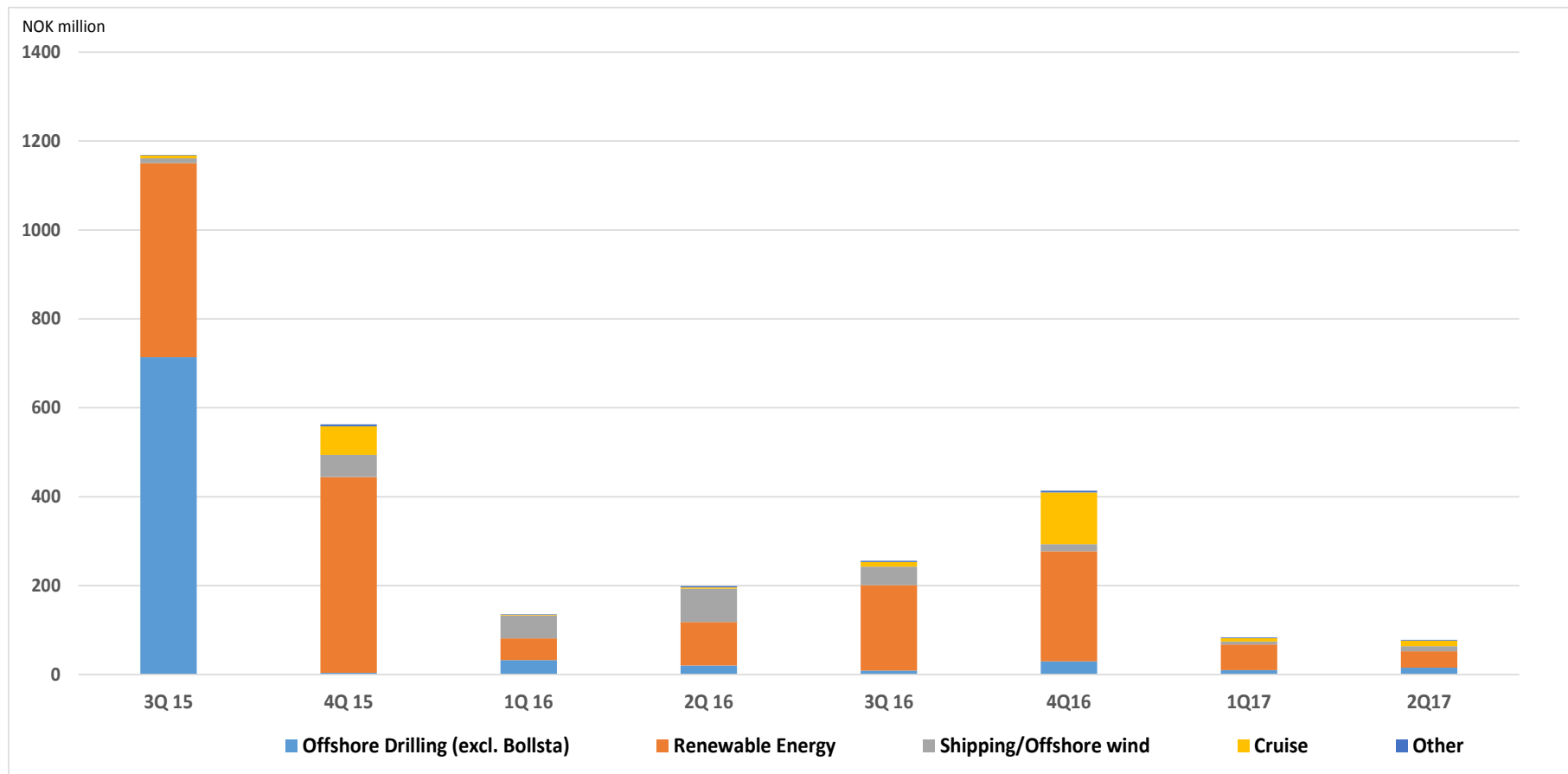
*) In addition GBP 1.8 million impact due to 11% weakening of GBP/USD.

Change in net interest bearing debt (NIBD)

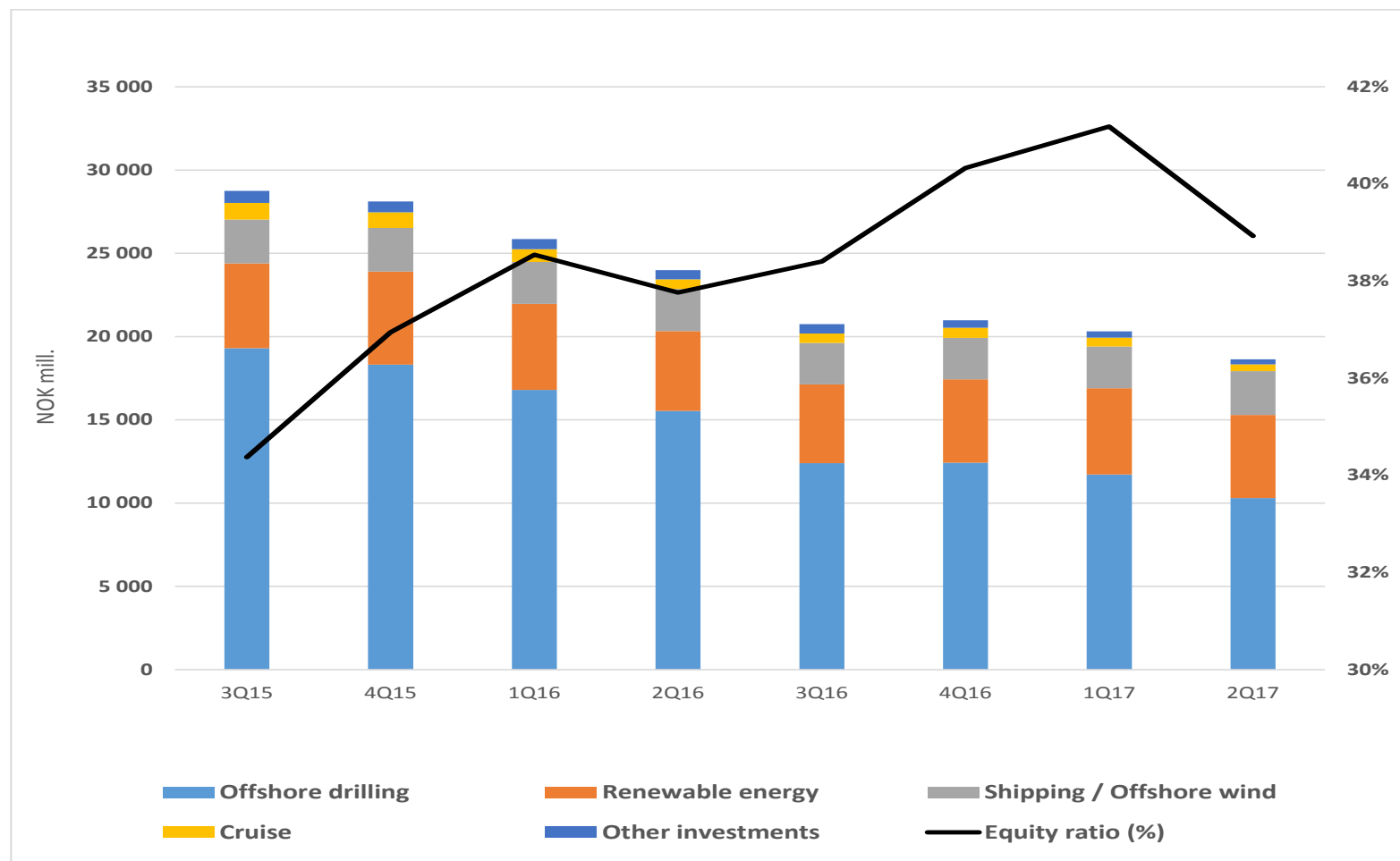
(NOK million)

NIBD 01.04.17		-7 358
EBITDA 2Q17	695	
Capex paid	-91	
FX effects on cash position	-32	
FX effects on gross debt position	-25	
Dividend / repayment of capital (Koksa)	186	
Taxes paid	-47	
Net Interest paid	-111	
Dividend paid	-87	
Working Capital changes / other	232	722
NIBD 30.06.17		-6 636

Bonheur ASA Group – Capex per segment



Bonheur ASA Group – Capital employed per segment



Capital Employed (CE) = Net interest bearing debt (NIBD) + Equity

$$\text{Equity ratio (\%)} = \frac{\text{Total equity}}{\text{Total equity and liabilities}}$$



Offshore drilling

Contract overview

Unit	2017	2018
Bolette	Anadarko	
Belford	Preserved and maintained	
Blackford	Chevron Smart stacked	
Bideford	Statoil Statoil	
Borgland	Smart stacked	
Bredford	Preserved and maintained	
Byford	Smart stacked	
Borgsten	To be decomissioned	

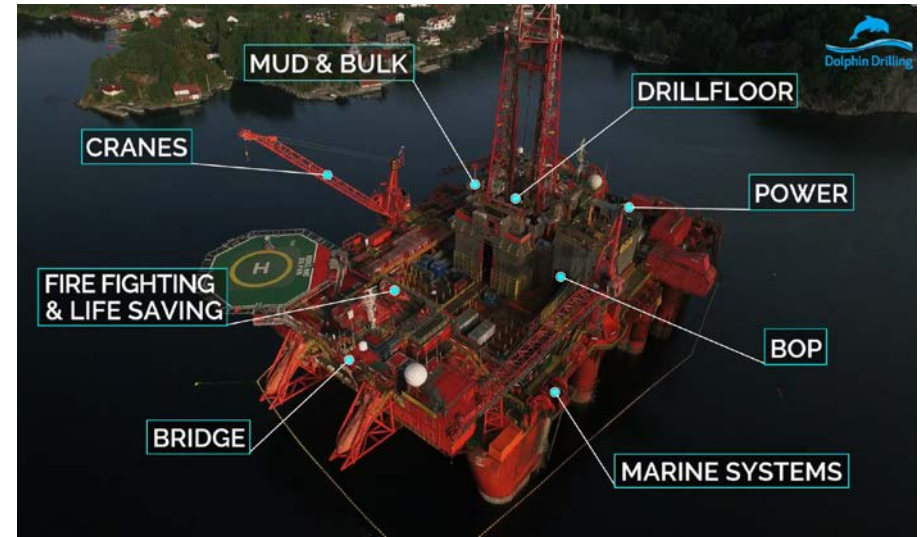
Firm contract
 Terminated for convenience. Termination fee of USD 96 million

Total backlog approx. USD 147 million*

*Including termination fee of USD 96 million

Smart stacking proves to be effective

- Lay-up teams with operational experience on regular rotation
- Team living on-board and carries out maintenance and extensive system integration testing
- Maintain competence - an experienced core crew is essential to restart operations efficiently
- Using social media to stay “In touch” with previous crew
- Technical condition is improved during smart stacking period



Offshore drilling - Key financials

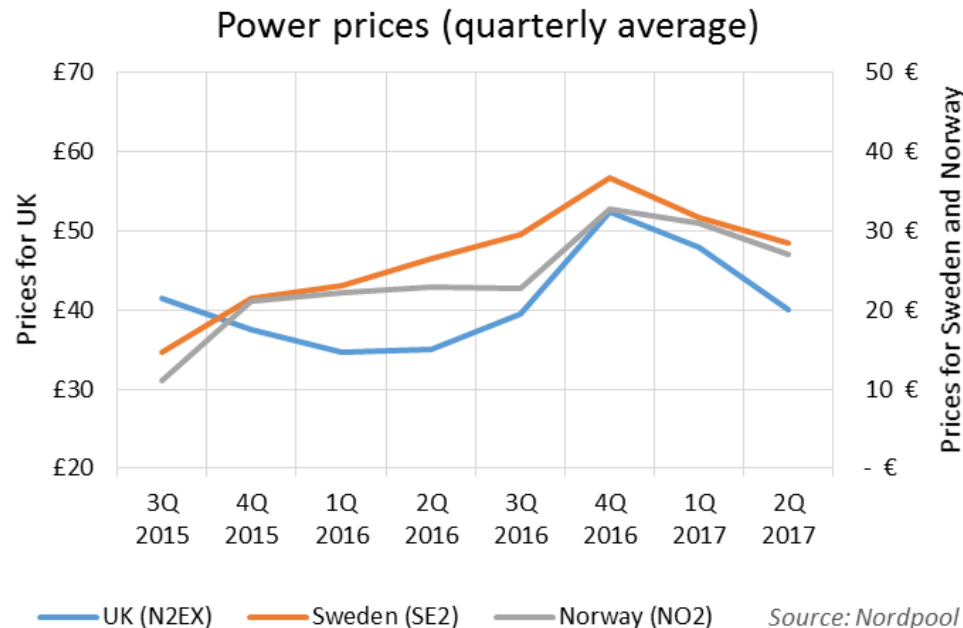
(Figures in NOK million)	2Q 17	1Q 17	2Q 16
Operating revenues	466	831	1 810
EBITDA	240	345	1 178
EBITDA margin	52 %	42 %	65 %
EBIT	-879	-119	-801
EBT	-984	-174	-891
Net result after tax	-1 046	-222	-950
Capex	16	10	20
Equity	5 901	7 091	7 417
Gross interest bearing debt	7 349	7 481	9 230
- Cash and cash equivalents	2 951	2 858	1 113
= Net interest bearing debt (NIBD)	4 398	4 623	8 117
Capital employed (Equity + NIBD)	10 299	11 714	15 534



Renewable energy

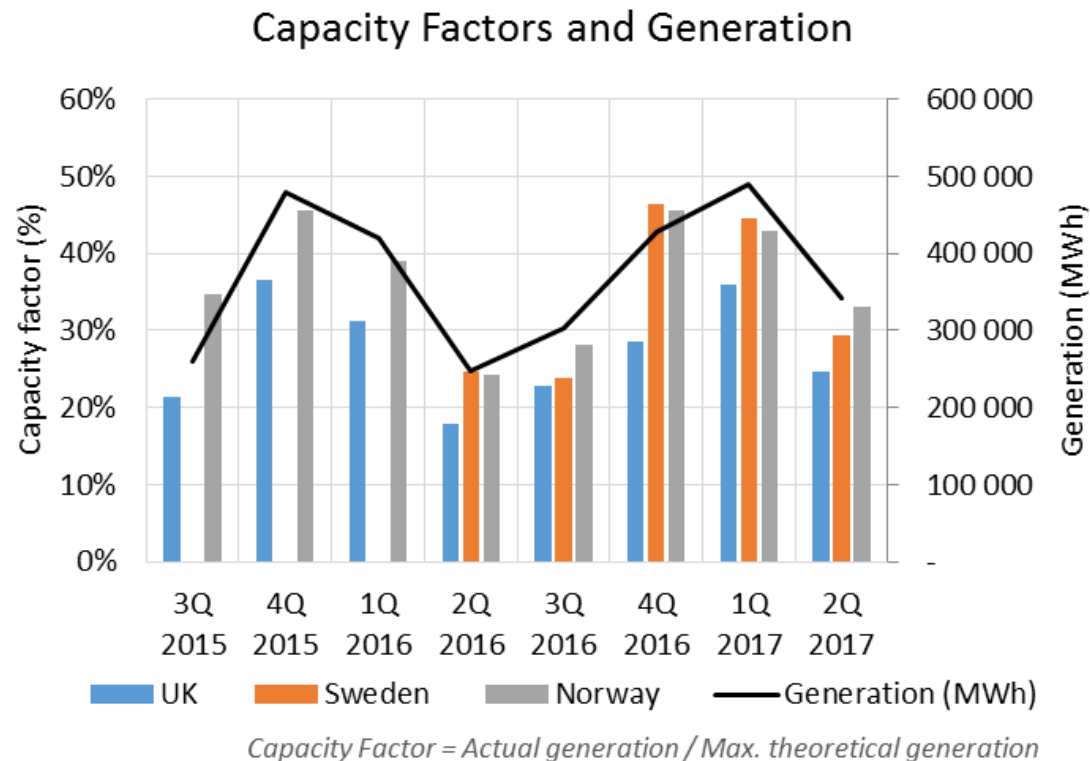
Renewable energy

- Power prices (per MWh) in UK, Norway and Sweden were on average £40 (£35), €27 (€23) and €29 (€26), respectively, in the quarter.
- Green certificate prices (per MWh) in Scandinavia have come down materially from an average of SEK 134 in 2Q16 to SEK 65 in 2Q17.

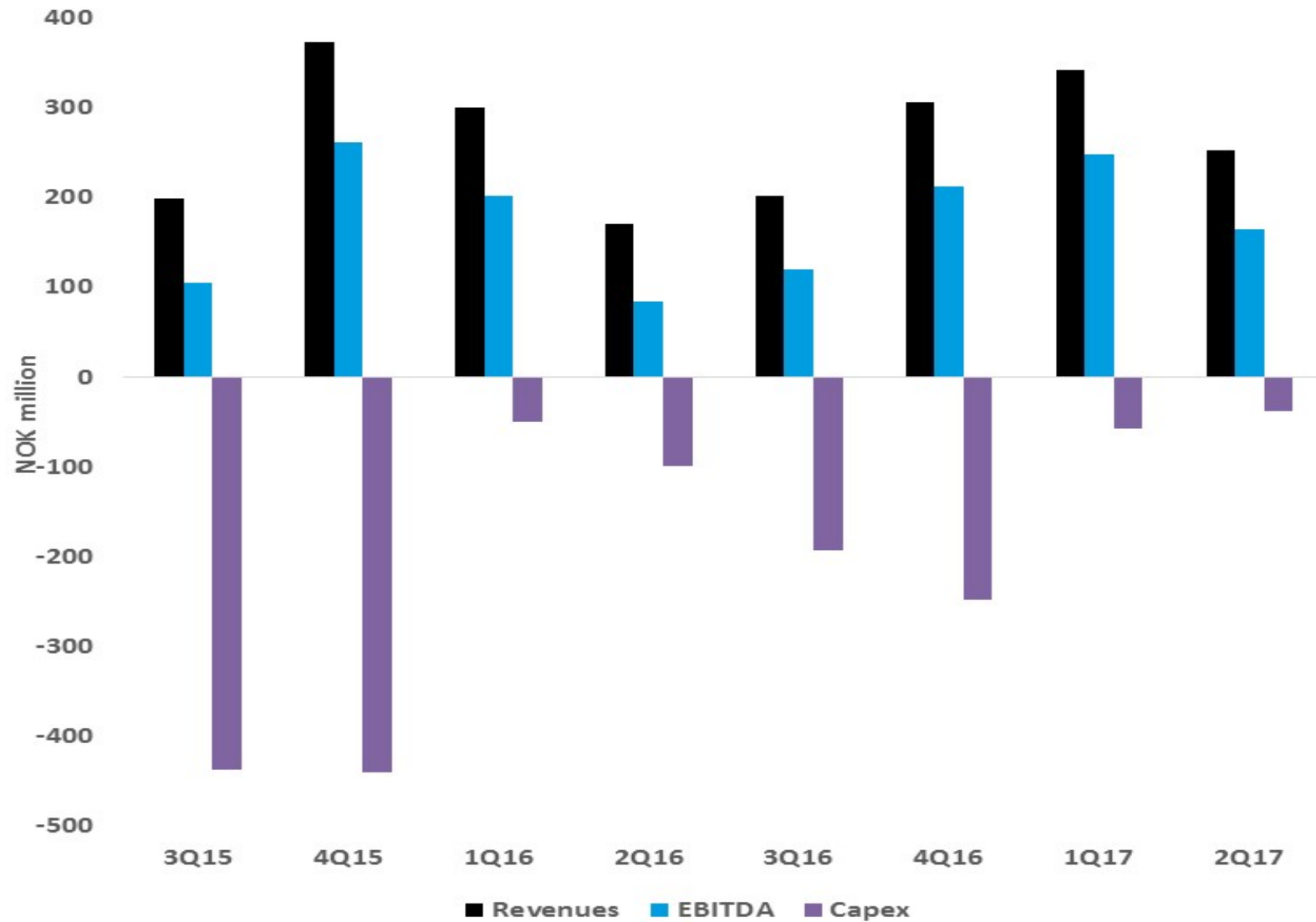


Renewable energy

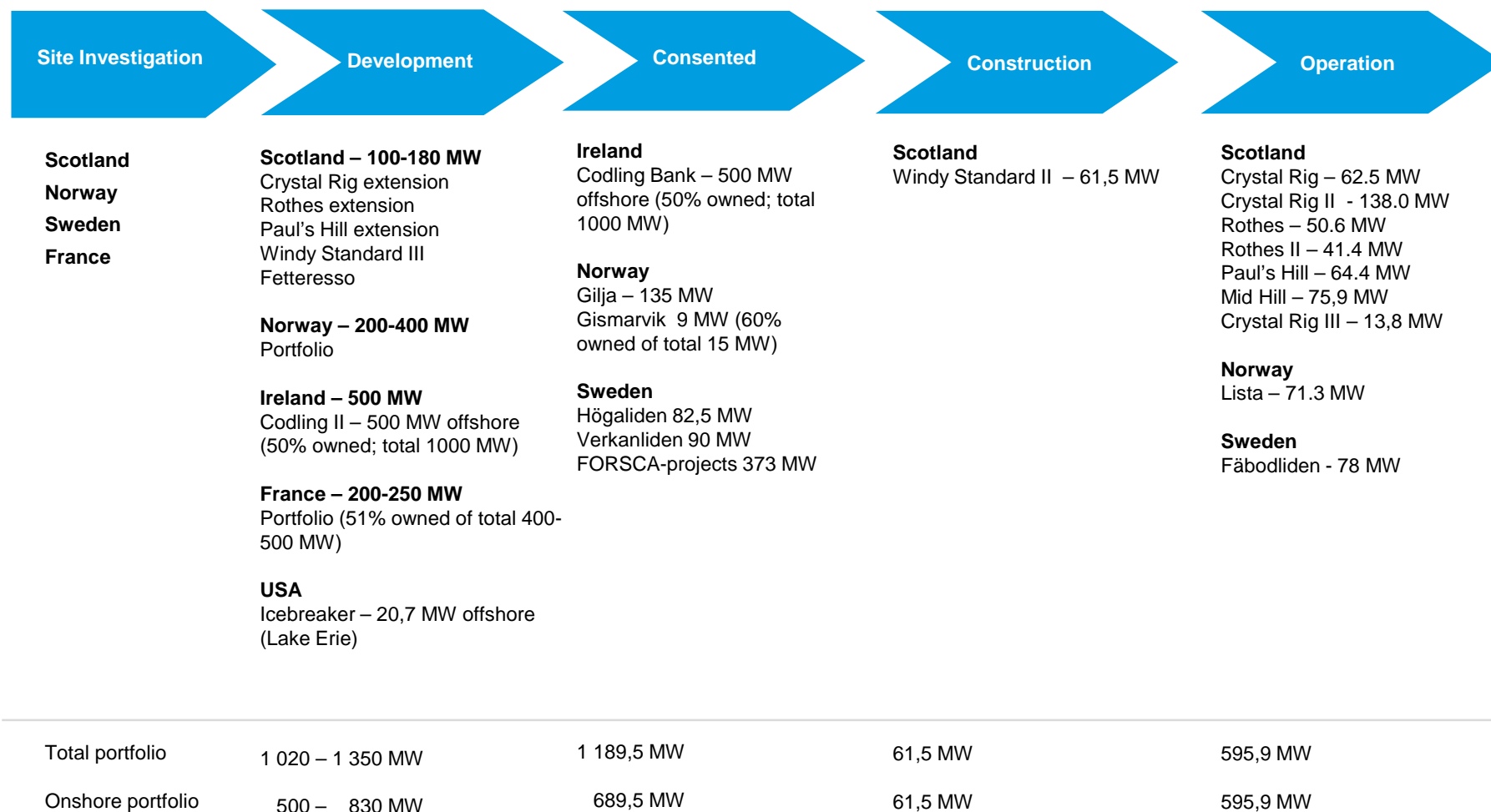
- Capacity factors in UK, Norway and Sweden were 24.6% (17.8%), 33.1% (24.2%) and 29.3% (24.7%), respectively, in the quarter.
- Total generation of 341 557 MWh (248 348 MWh)



Renewable energy – Summary 2Q 17



Business Model and Project Portfolio



Renewable energy - Key financials

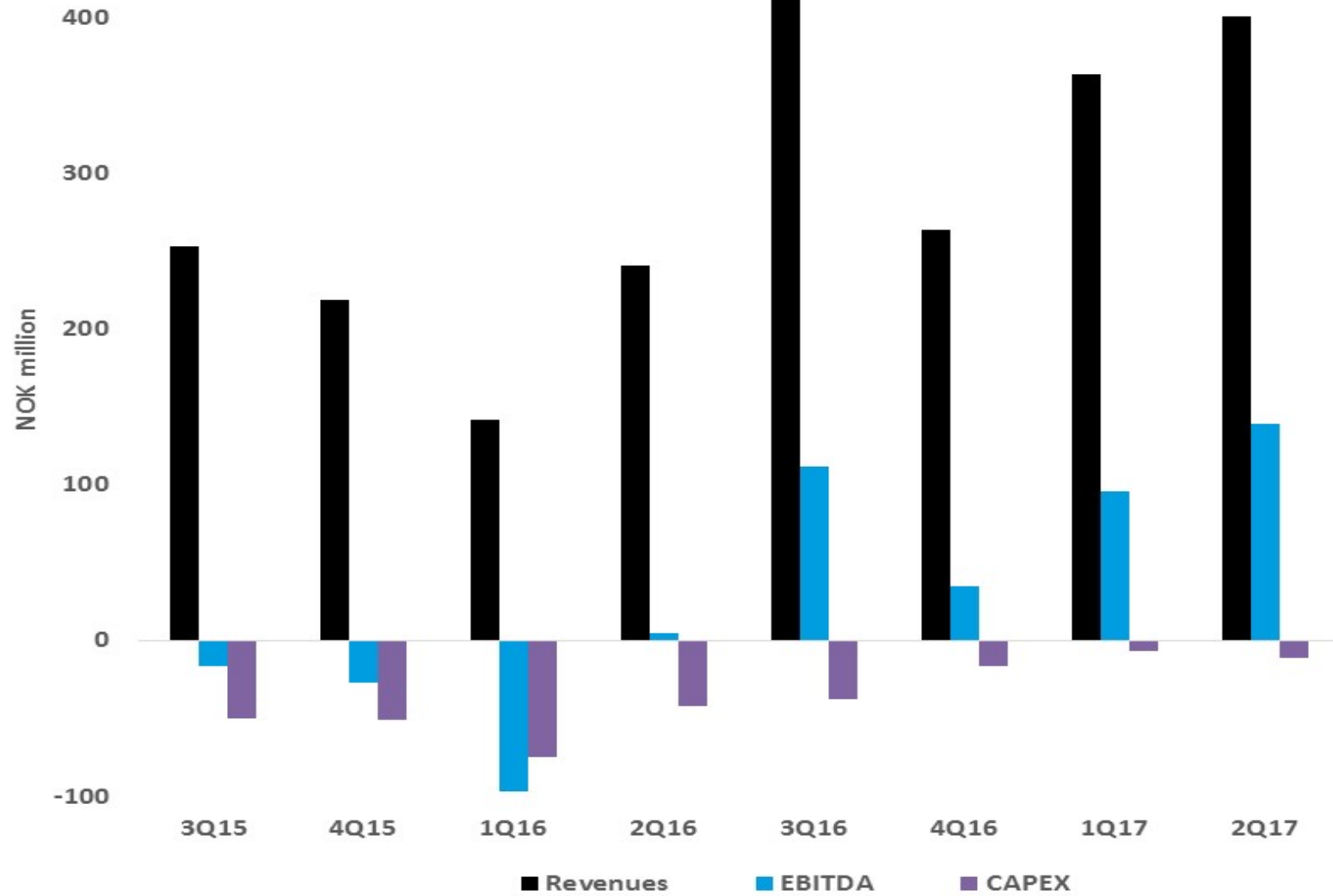
(Figures in NOK million)	2Q 17	2Q 16
Operating revenues	253	171
EBITDA	164	84
EBITDA margin	65 %	49 %
EBT	22	-63
Capex	37	98
Equity	2 118	3 562
Gross interest bearing debt	4 166	5 024
- Cash and cash equivalents *)	1 294	3 789
= Net interest bearing debt (NIBD)	2 872	1 235
Capital employed (Equity + NIBD)	4 990	4 797
Hereof outside FOWL:		
EBITDA	20	4
Gross interest bearing debt	0	10
Cash and cash equivalents	536	2 916

*) Dividend of NOK 1 630 million distributed to Bonheur ASA in 2Q17



Shipping / Offshore wind

Shipping / Offshore wind – Summary 2Q 17



Shipping / Offshore wind – Key financials

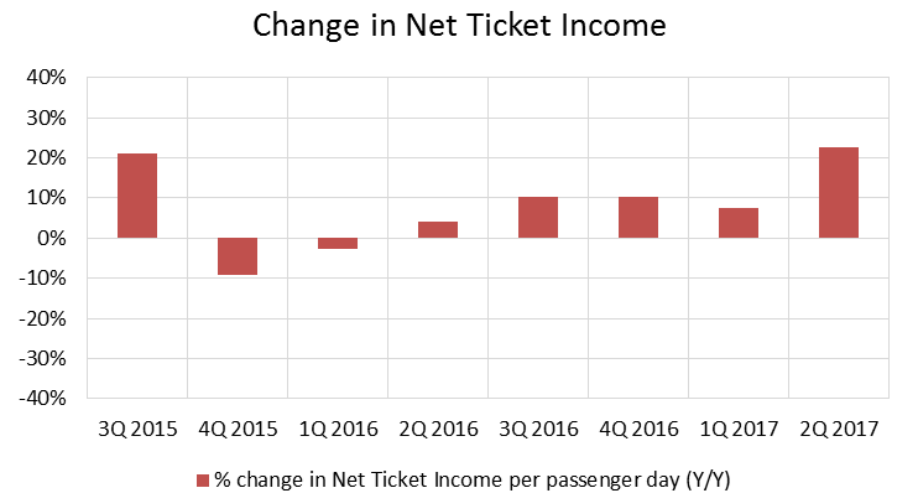
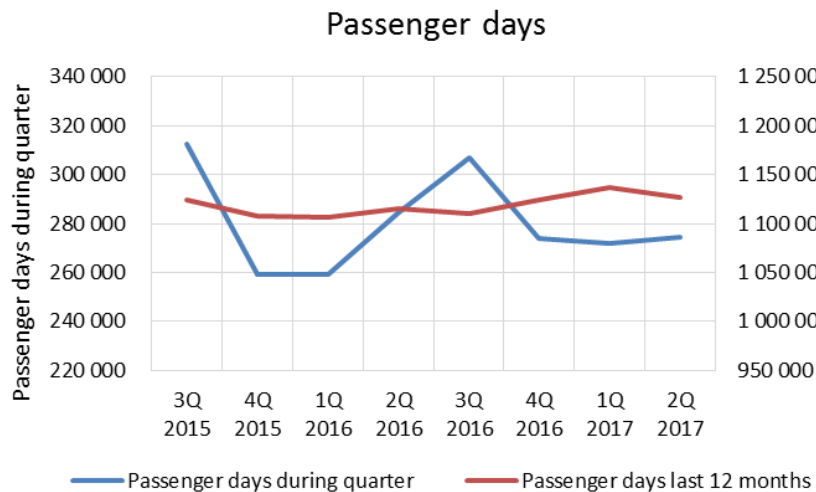
(Figures in NOK million)	2Q 17	2Q 16
Operating revenues	401	241
EBITDA	139	5
EBITDA margin	35 %	2 %
EBT	112	-63
Capex	11	75
Equity	1 361	1 253
Gross interest bearing debt *)	1 556	1 636
- Cash and cash equivalents	285	357
= Net interest bearing debt (NIBD)	1 271	1 279
Capital employed (Equity + NIBD)	2 632	2 532
*) Hereof internal debt to Bonheur ASA	642	611



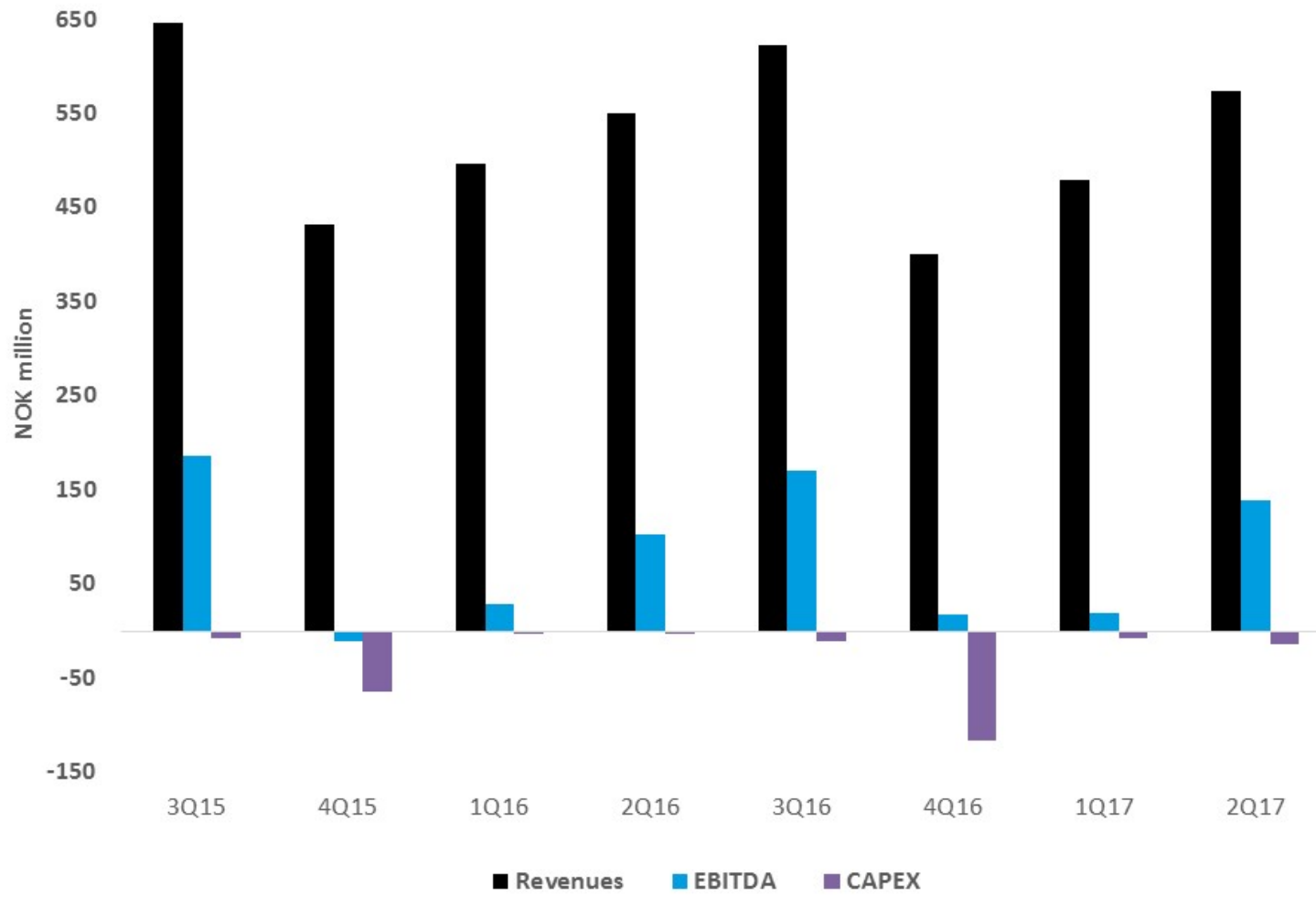
Cruise

Cruise

- Passenger days were 274 598 in the quarter (284 578), a decline of 3.5%.
- Net Ticket Income per passenger day was £148 in the quarter (£121)
- Weakening of USD/GBP - negative impact on EBITDA of GBP 1.8 million



Cruise – Summary 1Q 17



Cruise - Key financials

(Figures in NOK million)	2Q 17	2Q 16
Operating revenues	574	550
EBITDA	139	102
EBITDA margin	24 %	19 %
EBT	55	67
Capex	13	2
Equity	1 183	1 124
Gross interest bearing debt	0	0
- Cash and cash equivalents	772	551
= Net interest bearing debt (NIBD)	-772	-551
Capital employed (Equity + NIBD)	412	573



Other Investments

- NHST Media Group AS (54.0%)
 - Operating revenues were NOK 335 million (NOK 364 million)
 - EBITDA were NOK 36 million (NOK 36 million)
- Koksa Eiendom AS (12.6%)
 - Last properties sold – agreement closed Jan 17
 - NOK 183 million paid to Bonheur ASA in 2Q17. 7.9% annualized return on investment.

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